



Kawasaki Robot e-News is an electronic bimonthly newsletter that provides our customers with useful information on robotics.

New Company: Kawasaki Robot Service, Ltd.

This April the robot sales department of Kawasaki Machine Systems, Ltd. was reunited with Kawasaki Heavy Industries (KHI), while the robot service department has formed a new company, Kawasaki Robot Service, Ltd.

The sales department will function as a part of Kawasaki Heavy Industries and work to accurately comprehend the needs of our customers. It will also gather information and ensure that it is sent to the engineering and manufacturing departments in a quick and timely manner.

Because the service department has been set apart as a separate organization, administration will become more flexible and better positioned to improve overall customer satisfaction. In addition, Kawasaki Robot Service, Ltd. will also support the operations of Kawasaki Robot global service network by coordinating with sales offices and agents outside Japan.

Kawasaki Machine Systems, Ltd. will continue selling and providing service for industrial gas turbines. We would like to thank our customers for supporting Kawasaki Machine Systems through your gracious patronage of our robots over the years.

Kawasaki Heavy Industries and the new company, Kawasaki Robot Service, will continue working to understand the position of our customers to develop products and services that satisfy their needs. We look forward to serving you in the future. <http://www.khi.co.jp/corp/krs/>

1st Half Exhibitions

Working with our sales offices outside Japan, we plan to take part in a number of exhibitions during the first half of the year. The basic details of each exhibition are listed in the table below. One of the most important exhibitions in first half is INTERPHEX JAPAN, which is scheduled to be held at Tokyo Big Site. This exhibition introduces a wide range of devices, systems, and technologies for the manufacture and development of medicines, cosmetics, and detergents. This exhibition will mark the first time we collaborate with the Plant & Infrastructure Company of Kawasaki Heavy Industries and EARTHTECHNICA CO., LTD., a KHI group company, to exhibit robots for use in the manufacture of medicine. Please feel free to stop by the venue and check out our demonstrations.

Exhibition	Dates	Venue	Country
MACH	April 16 - 20, 2012	Birmingham	United Kingdom
SIMTOS	April 17 - 22, 2012	Ilsan	Korea
Hannover Messe	April 23 - 27, 2012	Hannover	Germany
Propak Asia	June 13 - 16, 2012	Bangkok	Thailand
INTERPHEX JAPAN	June 27 - 29, 2012	Tokyo Big Site	Japan
IMTS	September 10 - 15, 2012	Chicago	USA
PPMA (packaging, machinery)	September 25 - 27, 2012	Birmingham	United Kingdom
FachPack	September 25 - 27, 2012	Nürnberg	Germany

Award Winner: Fujii Corporation

Fujii Corporation, a manufacturer of snowblowers, received The Monodzukuri Nippon Grand Award Excellence Prize from METI in recognition for their welding system that supports high-mix low-volume production. (The heavy snows this winter created a huge need for snowblowers, which kept Fujii Corporation very busy.)

Fujii Corporation is engaged in the small volume manufacturing of snowblowers, grass mowers and a variety of agricultural machinery (e.g. boom lifts). Through repeated trial and error, Fujii Corporation has succeeded in creating superior systems that reduce costs while satisfying the demands for "monodzukuri" quality. We are proud that our robots have been involved in the development process.

